

ECON 100 – PRINCIPLES OF ECONOMICS SPRING 2023

Instructor	Dr.Talah Numan Khan
Room No	E-134
Office Hours	10 Am to 11 Am Monday to Friday. You can also book an appointment through email
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COURSE INFORMATION		
Name	Principles of Economics (ECON 100)	
Credits	3	

COURSE DESCRIPTION

The aim of this course is to introduce students with basic concepts and principles of microeconomics and macroeconomics. Main contents of the course include market forces of demand and supply, cost of production, market structures, concepts of national income, inflation, unemployment, and development economics.

COURSE OBJECTIVES

Course Objectives

This course aims to:

- > Provide students with an introduction to the essential economic concepts, principles, and models
- > Demonstrate knowledge and understanding of the basic principles of microeconomics and macroeconomics
- Develop an understanding of the basic economics and its relevance to the real word
- ➤ Demonstrate analytical, graphical, and numerical skills to address economic problems

LEARNING OUTCOME	PROGRAM LEARNING OBJECTIVES	ASSESSMENT CRITERIA
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GRADING BREAKUP

The entire course is worth of 100%, breakup for which is as under:

Assignments: 5%
Quizzes 20%
Videography 10%
Class Activities 5%
Mid term exam I 15%
Mid term exam II 15%
Final term exam 30%

The mid-term and final-term exams will consist of Constructed Response Questions (CRQs) and Extended Response Questions (ERQs) and there will be no multiple-choice type questions. No make-up/ retake of assessments.

Student Learning Outcomes

- 1. Describe how the economy solves the fundamental problem of scarcity and how it requires us to make choices
- 2. Understand key economic terms and concepts (e.g., goods, services, utility, division of labour and specialization, production costs, revenue, etc.)
- 3. Understand how individuals face trade-off and opportunity cost whenever they make economic decision and how economies face trade-offs when deciding what goods and services to produce (production possibilities frontier)

- 4. Describe different types of economic systems that govern WHAT goods and services to produce, HOW to produce them, and FOR WHOM to produce them (e.g., traditional economies, command economies, market economies, etc.)
- 5. Understand the functioning of market forces, (e.g., Demand, supply) and the market equilibrium
- 6. Describe the different market structures and compare them
- 7. Understand the working of an economy, e.g., GNP vs GDP, measures of National Income and Business Cycles
- 8. Understand what we mean by Inflation and unemployment and identify its different types
- 9. Explain why some countries are wealthier than others and identify the factors that are holding some countries back
- 10. Interpret diagrams and tables and use the information to mark informed judgements
- 11. Communicate and work effectively with others as art of a team

COURSE MATERIAL

Clayton, Gary E. Economics: Principles and Practices, McGraw-Hill Companies, Inc., 2008: ISBN: 978-0-07-874764-9

OUT OF CLASS STUDY

You will be given weekly assignments which are an essential part of the course in addition to in-class activities (i.e. quizzes, worksheets and practice problems). The assignments will be marked so you have to submit your work on the prescribed dates. We will discuss the answers in class and you will be expected to participate in the discussion. Since the problems on the exams will be similar in character to the assigned problems, your serious effort on the problem sets/assignments is a necessary condition for good performance on the exams.

LEARNING STRATEGY

While students may have preferred individual learning strategies, it is important to note that most learning will be achieved outside of class time. Lectures can only provide a structure to assist your study, and practice time is limited. An "ideal" strategy (on which the provision of the course materials is based) might include:

- Reading of the relevant chapter(s) of the text and any readings before the lecture. This will give you a general idea of the topic area.
- Attendance at lectures. Here the context of the topic in the course and the important elements of the topic are identified. The relevance of the topic should be explained.

Course contents, Learning material & Activities schedule (TENTATIVE):

The schedule is tentative because it is not possible to anticipate exactly how much time each topic will require. One thing is mandatory that once a topic is over in the class session then it will become the responsibility of the students to read and attempt to solve the problems related to the topic.

Course Content, Learning Material & Activities Schedule

Wk	Topic/Title	Learning	Teaching – Learning	Assessment
		Outcome	Activities	
1	Introduction – Why study Economics? Importance of		Ch.1	
	economics in real world and Future prospects with			
	economics			
2	What is economics? Scarcity and science of economics,	LO 1, LO2,	Ch.1	Assignment
	Fundamental economic problems, Three basic questions of	LO3		Quiz
	economics			Midterm
3	Economic systems and comparison, Traditional economies,	LO4	Ch.2	Quiz
	Command economies, Market economies, Mixed			Midterm
	economies, Economic versus social goals			
4	Demand and why it matters? Individual and market	LO5, LO10	Ch.4	Quiz
	demand, Demand and marginal utility, Law of demand,			Midterm
	Factors affecting demand, Change in demand and change			
	in quantity demanded, Price, income and substitution			
	effect			
5	Elasticity of demand, Determinants of elasticity of	LO5, LO10	Ch.4	Quiz
	demand, Elasticity and expenditure, Elasticity, and total			Midterm
	revenue			
	MIDTERM 1			
	Supply and why it matters? Factors affecting supply,			
	Change in supply and change in quantity supplied			
6	Elasticity of Supply, Determinants of elasticity of Supply	LO5, LO10	Ch.5	Quiz
				Midterm

	Production and production function (Total, average and	LO2, LO10			
	marginal product) Stages of production, Cost, revenue and				
	profit (Total, average and marginal concepts)				
7	Price as a signal and price as a system. Surplus and	LO5, LO10	Ch.6	Quiz	
	shortage, Equilibrium price and changes in supply and			Midterm	
	demand.			Final Exam	
8	Market structures, Perfect competition, Imperfect	LO6	Ch.7	Quiz	
	competition, Monopoly, Types of monopolies, Oligopoly,			Midterm	
	Monopolistic competition.				
	MIDTERM II				
9	Introduction to macroeconomics, Measuring of the	LO7, LO10	Ch.12	Quiz	
	performance of an economy, GDP and various concepts of			Final Exam	
	NI, current versus real GDP, Per capita income, personal				
	disposable and personal income, Circular flow of NI. Out-				
	put expenditure Model.				
10	Economic fluctuations: Business cycle	LO7	Ch.13	Quiz	
				Final Exam	
11	Concept of unemployment and inflation, Measurement	LO8, LO10		Quiz	
	(e.g., CPI), causes and types			Final Exam	
12	Introduction to development economics, meaning of	LO9	Ch.17	Quiz	
	development, difference between growth and			Final Exam	
	development, importance, stages and obstacles to				
	development, Why study development?				
13	Fundamental characteristics of developing countries	LO9	Ch.17	Quiz	
				Final Exam	
14	Revision				
15	Project Submission	LO11			
	FINAL EXAM				

GRADING SYSTEM					
Letter Grade	GPA	%age	Letter Grade	GPA	%age
A	4.0	93% - 100%	A-	3.7	90% - 92%
B+	3.3	87% - 89%	В	3.0	83% - 86%
B-	2.7	80% - 82%	C+	2.3	77% - 79%
С	2.0	73% - 76%	C-	1.7	70% - 72%
D+	1.3	67% - 69%	D	1.0	60% - 66%
F	0.0	Bellow 60%	W	Officia	lly Withdrawal

STUDENT'S CONDUCT & OTHER ISSUES

- Students are not allowed to use mobile phones inside the classrooms at any time and should be switched off before entering the class room.
- > Students will not be allowed to enter the class after 10 minutes of class time.
- > Students are expected to attend classes regularly. Incase of an absence, the students are responsible for covering the syllabus or any announcement made and material provided.
- Minimum 80% of class attendance is required to sit for the final examination.
- The course includes regular assignment and homework problems from the text or other sources. The problem sets/assignments must be submitted on the due date, and no late submissions will be entertained. There will be no makeup quiz or examinations, therefore, don't miss any exam or quiz
- > Students can learn more from each other; therefore, you are encouraged to work together on problem sets/assignments outside the class as long as problem sets/assignments do not look like identical copies
- Plagiarism and cheating are considered to be a most serious breach of academic integrity (see your students manual for detail). Any student found responsible for dishonest practice (for example, copying, use of unauthorized material in exam, etc.) in relation to any piece of work submitted for assessment shall be subject to the FCC's dishonest practice regulations which may result in various penalties, including forfeiture of marks for the piece of work submitted, an F grade for the paper, or in extreme cases exclusion from the University